



Electric Vehicle Startup

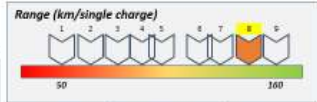
e2W Opportunity

End-to-End Solution

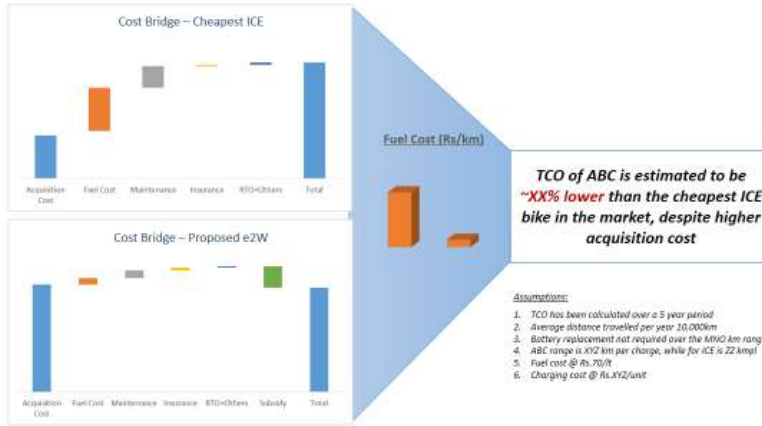
Infra Development

Client → EV Startup

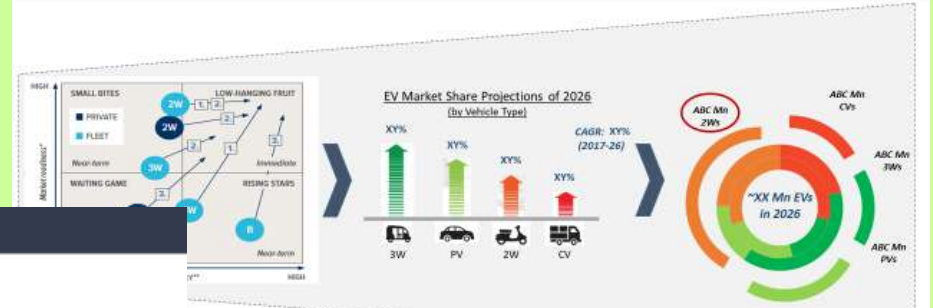
Competitive Advantage across Key Product Attributes



Total Cost of Ownership (TCO) Comparison



2Ws is emerging as Most Lucrative Opportunity



Higher demand, lower TCO, increasing demand of shared mobility & last mile delivery, ease of charging, higher vehicle utilization, etc. also make e2W the most lucrative segments

Business Model: Supply Ecosystem



PNL Projections

